

Jenman System

The Jenman real estate system works for you, the consumer. Here are 8 Reasons to consider an APPROVED Jenman system real estate agent.

1. Honest quoting

You receive a guarantee that the selling price you are quoted by a Jenman approved agent will be honest and accurate. If your home sells below the price quoted, you will not be charged any commission. This means you can trust the agent's quote.

2. Final selling price

The final selling price for your home will be the best market price available. If any buyer pays less than they were willing to pay, then your agent will either pay you the difference or forfeit the selling fee. This means you will not make the common mistake of under-selling your home.

3. 'Fair-go' fees

Jenman approved representatives are trained negotiators. This means a better price for your home. The extra you receive should more than cover the selling fee. However, unless you believe you have indeed received the best market price for your home, you can pay the agent any fee you believe is fair.

4. No fees in advance

You do not pay any money in advance for any reason. Until your home is sold you pay nothing. Unless the agent does what was promised to you, you do not pay anything. This means you cannot lose money if your home does not sell or if you change your mind and decide not to sell.

5. Marketing, not advertising

Typical real estate advertising damages the value of your home. Hudson Bond Real Estate understands marketing and knows that there's more to selling a home than advertising. We don't just advertise your home and wait for people to ring us. We take a proactive approach and use many different marketing methods to reach the people most likely to buy your home.

6. Respect for you and your property

Your agent protects your privacy and your reasons for selling. Buyers will never be encouraged to offer a low price for your home. We encourage you to mystery-shop your local APPROVED agency to see how we place such a high importance on respecting homesellers and protecting their interests.

7. Secure inspections

You have the agent's commitment that no one will inspect your home unless they have been identified and they are genuine buyers. You will not have hordes of strangers or neighbours coming for a 'sticky-beak'. Your personal security is something we take very seriously.

8. The Jenman Guarantee

Aside from willingly signing the Consumer Protection Guarantee (which many agents are now prepared to do), only an APPROVED Jenman agent offers you Neil Jenman's personal guarantee. No other group of estate agents offers a personal guarantee from a high profile Real Estate Consumer Advocate. This means you are assured of the best price and the best service.