

Career opportunities

Special people Needed - \$76,800 Plus Bonuses

If you're a special person, we're ready to offer you a very special package to join a real estate sales team committed to very high standards. We are planning to increase our success and we need you to help us. Indeed if you like us and we like you, we can probably help each other.

We have two aims - first, to be the best real estate agency in our area; second, to build the best real estate team in our area. By "best" we mean the best in service to clients, the best in commitment to our values and, finally, the best in income levels for our sales team.

To attract the best, we realise we have to be attractive. That's why we are offering a starting salary of \$77,000 per year plus generous bonuses. We're seriously in search of special people and that's why we are prepared to offer a special package.

What do we mean by "special people"?

Well, it's simple. You'll have enormous energy, rock-solid integrity, high intelligence, sound judgement, a love of learning and an ambition to be the very best in your profession. These will be your core values.

If you possess them and are willing to consider our agency, we'll pay you to learn our methods and then, if we're both still happy, you'll start on a base salary of \$76,800 a year.

If you succeed, your total income (salary plus bonuses) should be at least \$150,000 per year.

If this appeals to you and you live in or around the Manningham area, please call Sophie for a chat on 03 9840 7700.

Give

Receive

- To show total honesty at all times in your dealings with clients
 - To strictly follow the Sales System
 - To complete a set number of specific actions on a regular basis
 - To monitor and observe your results and progress
 - To become part of a close-knit team
 - To possess an attitude that fosters and encourages achievement
 - To continually improve your level of knowledge and skill
 - To use the Client Benefit Strategies to make certain your clients are delighted
 - To work hard to reach your goals and the goals of your clients
 - To display total loyalty to your clients, your colleagues and the System
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- A secure salary
 - A generous bonus package
 - Work-related expenses paid for by the agency
 - Support from your Leader and your colleagues
 - A long term career with a high income
 - A high level of pride in being part of an agency the public can trust
 - Challenges and excitement. No two days are ever the same!
 - Freedom of working hours - time is generally under your control
 - The opportunity to advance in your agency or in training and assisting other salespeople
 - The happiness which comes from being in one of the best industries in the world!